



CITY OF WASHINGTON, ILLINOIS Public Works Agenda Communication

Meeting Date: 03-01-2021

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Agenda Item: Enterprise Lease Program

Explanation: Staff brought forward the overall presentation for the Enterprise Lease Program at the last COW meeting. Since then, we have been working with Enterprise to identify which vehicles in the program are still available and which vehicles slated for replacement this year would need to wait until the next model year vehicles became available. As council was made aware, there is a microchip shortage that has cut manufacturing windows short for this current model year vehicles.

With that being said, Ford F-150s, the Ford Interceptor, and the Dodge Durango are all still available. Ram was accepting orders until last Friday, but closed their window abruptly and without warning. The same can happen for the vehicles mentioned as well. The Model Year 22 order window opens in early Summer and orders would be sent in immediately upon it opening which could get the 2022 vehicles the first quarter of 2022 which would still fall in the current fiscal year.

The program initially called for 11 PW vehicles this year and 8 PD vehicles. 1 PW vehicle was removed as it is the camera truck and is more equipment than vehicle. Of the 10 PW trucks, 4 vehicles can be ordered now as Ford F-150's and the remaining 6 would need to wait until Model year 22 to be replaced. The PD would be looking to replace four vehicles with the Ford Interceptor and the replacement of the Dare vehicle with a Dodge Durango.

The enterprise program presented that the local dealership would get a \$300 delivery fee for each vehicle. The dealership can only take delivery of their specific dealership brand. Future PW/PD replacements would be limited to those that can be accepted from the Uftring Auto Group.

Even though some vehicles are no longer available to purchase direct from the manufacturer, vehicles can still be purchased off of a dealership lot, but that type of purchase is more expensive than from the manufacturer.

Fiscal Impact: The Enterprise program was shown to have a 10-yr savings over our current MERF procedures.

Recommendation/Committee Discussion Summary: Staff would like to place this item on the Council agenda to discuss the path forward with Enterprise's Fleet Management System.

Action Requested: Discussion on the path forward for fleet services.